

2019

COMPANY PROFILE



ABOUT US

We thank you for the opportunity to introduce our company to you and hope that you will consider our services as a road transport contractor.

Umzansi Africa Abathuti (PTY) LTD, one of the largest transportation logistics companies in South Africa, provides safe and reliable transportation services to a diverse group of customers throughout the southern parts of Africa. Utilizing an integrated, multi-modal approach, we provide capacity-oriented solutions centred on delivering customer value and industry-leading service.

Over the past 10 years, we have transported millions of tons of cargo to our customer's satisfaction. Our knowledge and understanding of the industry, and its requirements, have allowed Umzansi Africa Abathuti (PTY) LTD to evolve into one of the best and most well known bulk logistics companies in South Africa. Experience has helped us grow a business model that ensures above average service levels that have resulted in long term relationships with our clients.

Our ability to offer multiple services, utilizing our three business segments and a full complement of logistics services through third parties, represents a competitive advantage. We believe this unique operating strategy can add value to customers and increase our profits and returns whilst ensuring our customers great service at competitive prices.



OUR RELATIONSHIP

Umzansi Africa Abathuti (Pty) Ltd - (UAA) forges long-term relationships with key customers that include road freight logistics as an integral part of their strategy.

By working together, UAA strives to drive down cost, add value and function as an extension of our customer's core business.

UAA assures our customers up to date industry information, combined with world class service, ensuring a cost effective road freight solution.

VALUES

ENERGY

Capture opportunities and make things happen.

EXCELLENCE

Do things better than anyone else in our industry.

EXCITEMENT

Foster openness, respect and trust to create excitement.



MISSION

"We forge long-term relationships with key customers that include supply chain management and logistics as an integral part of their strategy. By working together, we strive to drive down cost, add value and function as an extension of our customer's core business."

VISION

We will be the most valued business partner of all our customers.

UAA THREE MAIN BUSINESS SEGMENTS

*OWN FLEET (UAA)

*DEDICATED CONTRACTORS (DCS)

*AD-HOC SUBCONTRACTORS (SCS)



UAA

Our fleet is comprised of 34 to 36 Ton Side Tipper interlink combinations as well as 34 ton Box side Tippers.

This allows for the loading of bulk as well as break bulk loads throughout RSA and neighboring countries.



DCS

Apart from our own fleet, we also have a dedicated contractor fleet of 40 units comprised of the same configurations as our own. These vehicles are managed and operated by UAA's logistics team and is in actual fact an extension of our own fleet. This system allows us to take on major contracts through the use of dedicated contractors whilst still maintaining full control of the contractor vehicles.

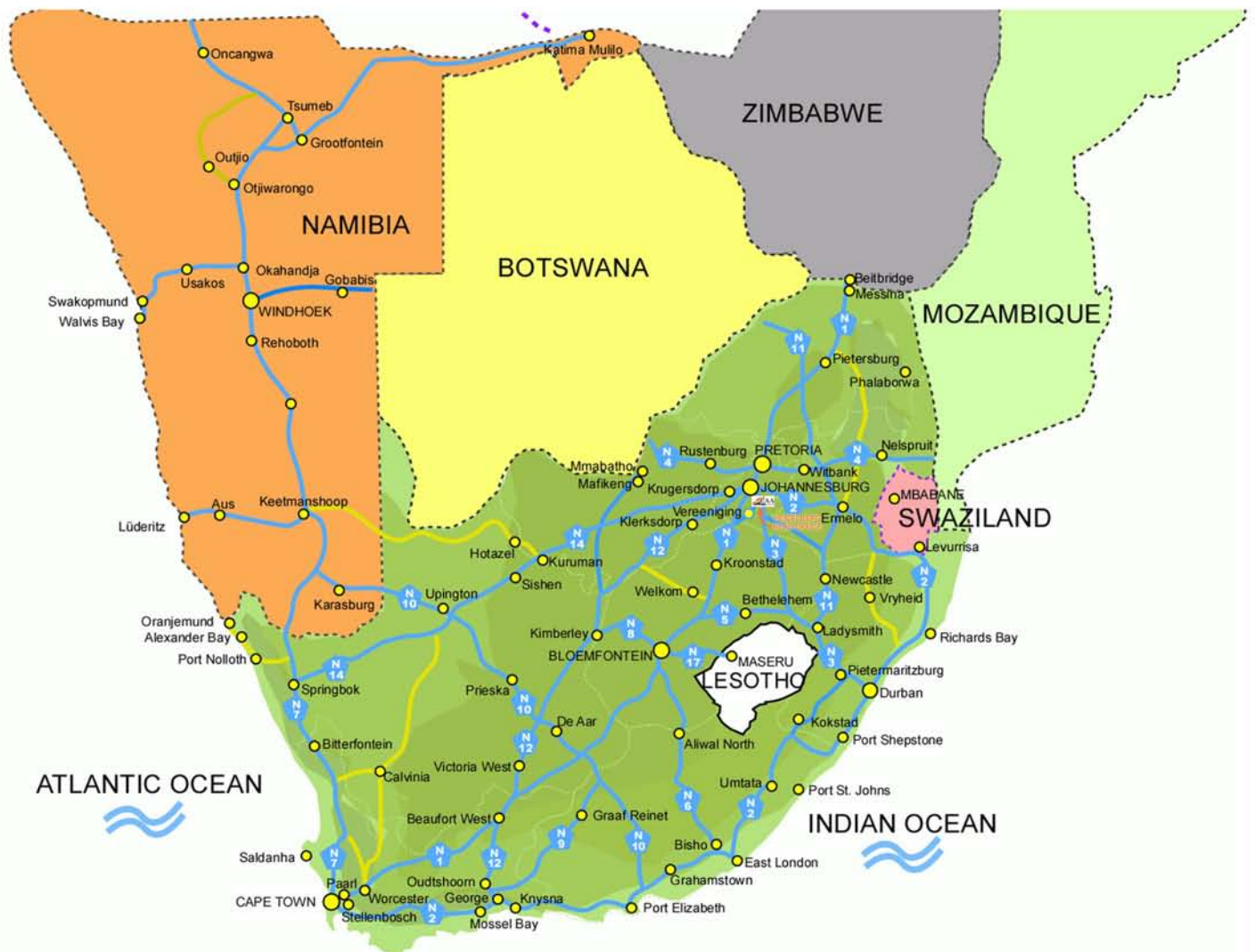


SCS

These are contractors who have been screened and approved and found to meet the standard as required by UAA and its customers. These subcontractors are then allowed to render services on contracts managed by UAA.

All in, our network approach through our three segments gives our company access to approximately 1000 truck tractor units that allows us to deliver the best possible service to our clients.

MAIN AREAS OF OPERATION



Although we specialize in transport within the borders of RSA, we do offer road freight services to neighbouring countries such as Zimbabwe, Zambia, Namibia, Botswana and Mozambique.

Our head office and main Depot is based in Heidelberg (Gauteng). From here all the planning is done and the logistics manages all our client loads.

ADDED SERVICES

UAA also offers earthmoving as one of our core services to our clients. Even though this department is still in its infancy, we already have numerous Front end loaders and Articulated dump trucks in operation with some of our clients.

At this stage we focus mainly on the transfer and movement of commodities or cargo rather than the civil side of earthmoving.



BBBEEE

UAA is dedicated to economic transformation, and Umzansi Africa Abathuti (PTY) Ltd is proud to be 51% Black owned of which 26% is Black women owned.

We are currently BBBEE LEVEL 3 CONTRIBUTOR and are constantly working on bettering our rating to the satisfaction of our customers.



CLIENTS

At UAA we take pride in our clients and therefore we only contract with the best. It is company policy to avoid working through agents otherwise known as brokers, in an effort to provide our clients with the best possible freight rates at the highest service levels.

Some of our major clients are:

Assmang - Black Rock mine operations; Assmang - Dwarsrivier Chrome; Assmang - Machadodorp Works; Assmang - Cato Ridge Works; Kynoch Fertilizer; Omnia Fertilizer

Contact number for clients available on request should you wish to enquire about our service levels.

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